



# Revenue Summary by Department

For Events Ending between 1/1/2013 and 12/31/2013

## Events By Date

|                    | # Events | # Exh | Furnishings        | Graphics and Signage | Material Handling  | Labor Services    | Electrical & Plumbing | Booth Cleaning  | Audio Visual    | Tax               |
|--------------------|----------|-------|--------------------|----------------------|--------------------|-------------------|-----------------------|-----------------|-----------------|-------------------|
| <b>2013</b>        |          |       |                    |                      |                    |                   |                       |                 |                 |                   |
| February           | 2        | 11    | 24,465.90          | 17.75                | 3,179.00           | 465.00            | 896.00                | 120.00          | 10.00           | 1,841.84          |
| March              | 1        | 1     | 270.00             |                      |                    |                   |                       |                 |                 | 0.00              |
| April              | 1        | 4     | 874.00             |                      |                    | 0.00              |                       | 75.00           |                 | 112.79            |
| August             | 1        | 12    | 23,421.50          | 33.75                | 3,097.50           | 1,265.00          | 912.00                | 181.00          | 250.00          | 1,066.12          |
| September          | 2        | 5     | 18,413.50          | 0.00                 |                    |                   |                       |                 |                 | 0.00              |
| October            | 1        | 8     | 20,597.50          |                      | 4,221.50           | 325.00            |                       | 464.00          |                 | 1,759.92          |
| <b>Total 2013:</b> | <b>8</b> |       | <b>\$88,042.40</b> | <b>\$51.50</b>       | <b>\$10,498.00</b> | <b>\$2,055.00</b> | <b>\$1,808.00</b>     | <b>\$840.00</b> | <b>\$260.00</b> | <b>\$4,780.67</b> |

## Events In the Period

| Event                                       | Start Date | Furnishings | Graphics and Signage | Material Handling | Labor Services | Electrical & Plumbing | Booth Cleaning | Audio Visual |
|---|------------|-------------|----------------------|-------------------|----------------|-----------------------|----------------|--------------|
| National Collegiate Expo 2013               | 2/12/2013  | 24,302.90   | 17.75                | 3,179.00          | 465.00         | 896.00                | 120.00         | 10.00        |
| Military Police Association                 | 2/22/2013  | 163.00      |                      |                   |                |                       |                |              |
| New York Wine Show                          | 3/1/2013   | 270.00      |                      |                   |                |                       |                |              |
| National Teachers' Conference               | 4/1/2013   | 874.00      |                      |                   | 0.00           |                       | 75.00          |              |
| International Franchise Association 2013    | 8/5/2013   | 23,421.50   | 33.75                | 3,097.50          | 1,265.00       | 912.00                | 181.00         | 250.00       |
| Interop 2013 Dallas                         | 9/1/2013   | 13,530.00   |                      |                   |                |                       |                |              |
| American Dental Association Convention 2013 | 9/6/2013   | 4,883.50    | 0.00                 |                   |                |                       |                |              |



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### Events By Date

| # Events | # Exh | Total | Due Third Party | Net Revenue |
|----------|-------|-------|-----------------|-------------|
|----------|-------|-------|-----------------|-------------|

#### 2013

|                    |          |    |                     |                   |                     |
|--------------------|----------|----|---------------------|-------------------|---------------------|
| February           | 2        | 11 | 29,153.65           | 0.00              | 31,355.65           |
| March              | 1        | 1  | 270.00              | 0.00              | 270.00              |
| April              | 1        | 4  | 949.00              | 135.00            | 964.00              |
| August             | 1        | 12 | 29,160.75           | 2,031.30          | 29,765.45           |
| September          | 2        | 5  | 18,413.50           | 0.00              | 18,413.50           |
| October            | 1        | 8  | 25,608.00           | 835.20            | 25,700.80           |
| <b>Total 2013:</b> | <b>8</b> |    | <b>\$103,554.90</b> | <b>\$3,001.50</b> | <b>\$106,469.40</b> |

### Events In the Period

| Event                                       | Start Date | Tax      | Total     | Due Third Party | Net Revenue |
|---|------------|----------|-----------|-----------------|-------------|
| National Collegiate Expo 2013               | 2/12/2013  | 1,841.84 | 28,990.65 | 0.00            | 24,302.90   |
| Military Police Association                 | 2/22/2013  | 0.00     | 163.00    | 0.00            | 163.00      |
| New York Wine Show                          | 3/1/2013   | 0.00     | 270.00    | 0.00            | 270.00      |
| National Teachers' Conference               | 4/1/2013   | 112.79   | 949.00    | 0.00            | 874.00      |
| International Franchise Association 2013    | 8/5/2013   | 1,066.12 | 29,160.75 | 0.00            | 23,421.50   |
| Interop 2013 Dallas                         | 9/1/2013   | 0.00     | 13,530.00 | 0.00            | 13,530.00   |
| American Dental Association Convention 2013 | 9/6/2013   | 0.00     | 4,883.50  | 0.00            | 4,883.50    |



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### Events In the Period

| Event                         | Start Date | Furnishings        | Graphics and Signage | Material Handling  | Labor Services    | Electrical & Plumbing | Booth Cleaning  | Audio Visual    |
|-------------------------------|------------|--------------------|----------------------|--------------------|-------------------|-----------------------|-----------------|-----------------|
| Software Developers Expo 2013 | 10/11/2013 | 20,597.50          |                      | 4,221.50           | 325.00            |                       | 464.00          |                 |
| <b>Total</b>                  |            | <b>\$88,042.40</b> | <b>\$51.50</b>       | <b>\$10,498.00</b> | <b>\$2,055.00</b> | <b>\$1,808.00</b>     | <b>\$840.00</b> | <b>\$260.00</b> |



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### Events In the Period

| Event                         | Start Date | Tax               | Total               | Due Third Party   | Net Revenue         |
|-------------------------------|------------|-------------------|---------------------|-------------------|---------------------|
| Software Developers Expo 2013 | 10/11/2013 | 1,759.92          | 25,608.00           | 0.00              | 20,597.50           |
| <b>Total</b>                  |            | <b>\$4,780.67</b> | <b>\$103,554.90</b> | <b>\$3,001.50</b> | <b>\$106,469.40</b> |