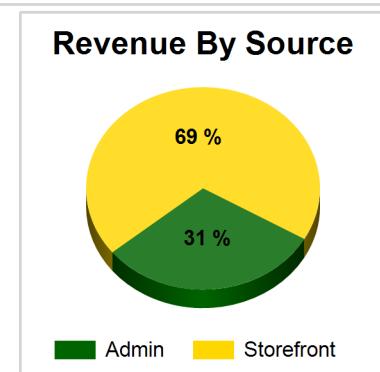
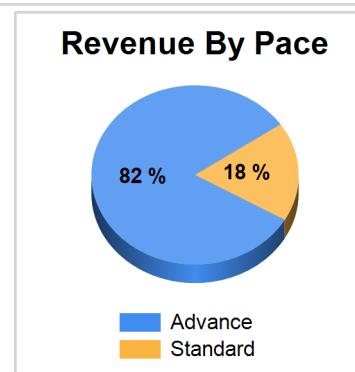


	Exhibitor	Show Mgmt	Total	Revenue Details			
<b>Charged Revenue:</b>	\$23,174.60	\$10,129.00	\$33,303.60	<b>Taxable Revenue</b>		\$19,150.86	<b>Total # of Events:</b> 4
<b>Estimated Revenue:</b>	\$19,261.00	\$0.00	\$19,261.00	<b>Non Taxable Revenue</b>		\$14,152.74	<b>Total # of Orders:</b> 35
<b>Total Revenue:</b>	\$42,435.60	\$10,129.00	\$52,564.60	<b>Sub Total Revenue</b>		\$33,303.60	<b>Average Order Size:</b> \$1,212.45
				<b>Total Tax</b>		\$1,510.70	<b>Total Balances Due:</b> \$6,776.96
				<b>Total Revenue</b>		\$34,855.20	

## Exhibitor Revenue Pace and Source (excludes Show Mgmt)

Order Period	Admin		Storefront		Total	
	Rev	Count	Rev	Count	Rev	Count
Advance	\$13,065.20	18	\$21,779.40	16	\$34,844.60	34
Standard	-	-	\$7,591.00	1	\$7,591.00	1
Total	<b>\$13,065.20</b>	<b>18</b>	<b>\$29,370.40</b>	<b>17</b>	<b>\$42,435.60</b>	<b>35</b>

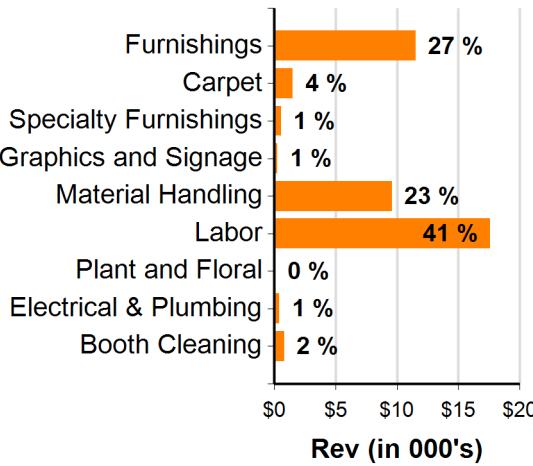


## Department Summary (excludes Show Mgmt)

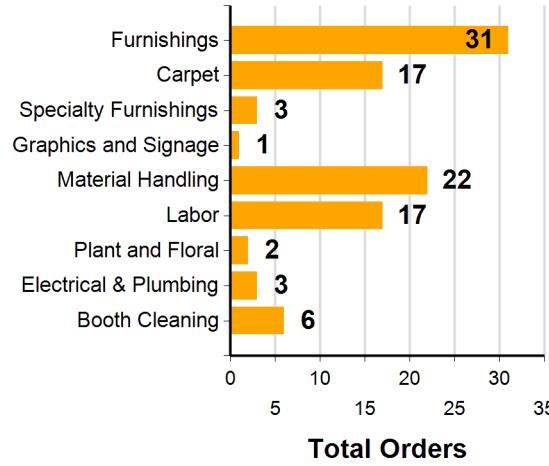
Department	# Orders Per Dept	Adv	Std	Show	Average	Total
Furnishings	31	30	1	0	\$394.79	\$11,562.00
Carpet	17	17	0	0	\$95.09	\$1,531.40
Specialty Furnishings	3	3	0	0	\$183.00	\$549.00
Graphics and Signage	1	1	0	0	\$264.00	\$264.00
Material Handling	22	22	0	0	\$453.87	\$9,597.20

Department	# Orders Per Dept	Adv	Std	Show	Average	Total
Labor	17	16	1	0	\$1,035.00	\$17,595.00
Plant and Floral	2	2	0	0	\$47.50	\$95.00
Electrical & Plumbing	3	3	0	0	\$144.00	\$432.00
Booth Cleaning	6	6	0	0	\$135.00	\$810.00
<b>Total</b>	<b>102</b>	<b>100</b>	<b>2</b>	<b>0</b>		<b>\$42,435.60</b>

### Revenue by Department



### Order Count by Department



## Order Summary

Status	#	Average	Charged Rev	Est Rev	Total Rev
<b>Show Organizer</b>					
Confirmed	4	\$2,087.13	\$8,348.50	\$0.00	\$8,348.50
Payment Pending	1	\$1,780.50	\$1,780.50	\$0.00	\$1,780.50
<b>Total Show Organizer</b>		<b>\$2,025.80</b>	<b>10,129.00</b>	<b>0.00</b>	<b>10,129.00</b>
<b>Standard</b>					
Closed	2	\$1,090.38	\$1,855.75	\$325.00	\$2,180.75
Confirmed	13	\$1,904.80	\$8,906.39	\$15,856.00	\$24,762.39
Payment Pending	20	\$774.62	\$12,412.46	\$3,080.00	\$15,492.46
<b>Total Standard</b>		<b>\$1,212.45</b>	<b>23,174.60</b>	<b>19,261.00</b>	<b>42,435.60</b>
<b>All Customer Types</b>					
Closed	2	\$1,090.38	\$1,855.75	\$325.00	\$2,180.75
Confirmed	17	\$1,947.70	\$17,254.89	\$15,856.00	\$33,110.89
Payment Pending	21	\$822.52	\$14,192.96	\$3,080.00	\$17,272.96
<b>Grand Total</b>	<b>40</b>	<b>\$1,314.12</b>	<b>\$33,303.60</b>	<b>\$19,261.00</b>	<b>\$52,564.60</b>

## Customer Type Summary

Department Name	Exhibitor	Show Mgmt	Total
Furnishings	\$11,562.00	\$758.50	<b>\$12,320.50</b>
Carpet	\$1,531.40	\$7,250.00	<b>\$8,781.40</b>
Specialty Furnishings	\$549.00		<b>\$549.00</b>
Graphics and Signage	\$264.00	\$1,585.50	<b>\$1,849.50</b>

Department Name	Exhibitor	Show Mgmt	Total
Material Handling	\$9,597.20	\$35.00	<b>\$9,632.20</b>
Labor	\$17,595.00		<b>\$17,595.00</b>
Plant and Floral	\$95.00	\$500.00	<b>\$595.00</b>
Electrical & Plumbing	\$432.00		<b>\$432.00</b>
Booth Cleaning	\$810.00		<b>\$810.00</b>
<b>Total</b>	<b>\$42,435.60</b>	<b>\$10,129.00</b>	<b>\$52,564.60</b>